

## Southland Technology Inc

| #   | ITEM DESCRIPTION  | EXTENDED PRICE            |
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| 1   | Amplifier Mixer, 6 Channel, 200watt w/XLR and 1/4" phone jack inputs Benchmark: Carvin <del>CX630</del> PA-620  | \$315.00                  |
| 2   | Cart, Smart Cart with Cabinet, Locking cabinet and casters, 3 electrical outlets, 3 shelves Benchmark: Luxur Endura LEF 34C   | \$159.00                  |
| 3   | Assistive listening device antenna, Antenna to transmit signal from transmitter to receiver. Benchmark: Listen Technologies, LA-122   | \$52.00                   |
| 4   | Assistive listening device neckloop, ALD device worn to deliver signal from receiver to the student's hearing aid, Benchmark: Listen Technologies, LA-166   | \$36.00                   |
| 5   | Assistive listening device receiver, ALD receiver receives the signal from the transmitter. Benchmark: Listen Technologies, LR-400  | \$98.00                   |
| 6   | Assistive listening device transmitter, This is a device that can be hooked up to the amplifier through a second line out in order to deliver a signal to the receiver, which the student will be wearing. Benchmark: Listen Technologies, LT-800   | \$442.00                  |
| 7   | Cabinet, 16 gauge steel, welded cabinet for audiovisual equipment in a classroom (when not using a lectern). 46" tall, with casters, with graphite top and plexiglass front door. 14U height Benchmark: Middle Atlantic, PTRK-21MDK   | \$620.00                  |
| 8   | Cabinet, 16 gauge steel, welded cabinet for audiovisual equipment in a classroom locking front and rear doors, 46" tall, with casters. 14U height Benchmark: Middle Atlantic, PTRK-21   | \$390.00                  |
| 9   | CD Player, Cassette Recorder 120V 60Hz 28W Benchmark: EIKI 7070A  | \$227.00                  |
| 10  | Speaker, Dual Function Speaker System with built in dual UHF 16 channel wireless receivers, choice of handheld wireless mic, body pack transmitter with a lapel mic, collar mic, or headband mic., built-in CD player; HD Batteries re-chargeable. Benchmark: Anchor Liberty LIB-6000HCU2 <b>Note: Benchmark manufacture number requested does not include microphone. Microphone options quoted below.</b> | \$1,307.00                |
| 10a | Lapel microphone with body pack.  | \$259.00                  |
| 10b | Collar microphone with body pack.   | \$259.00                  |
| 10c | Headband microphone with body pack.   | \$259.00                  |
| 11  | Microphone, Wireless Lavalier System 18 MHz operating range, 10db pad, Multifunction LED Indication Benchmark: Shure PGX14 UHF with WL93 Microphone   | \$333.00                  |
| 12  | AV switcher and digital audio signal processor; QuickMedia input and output plus 4 sets of local AV inputs and one set of discrete program and speech audio outputs. Benchmark: Crestron QM-MD5X1, 5X1 Quickmedia Distribution Center   | \$1,197.00                |
| 13  | DVD/VCR combo, compatible with multiple DVD formats, including both DVD-R and DVD+R. Benchmark: SONY DVD/VCR Combo <del>SLV-D560P</del> SLV-D370P   | \$129.50                  |
| 14  | DVD/VCR combo Benchmark: Panasonic AGVP-320   | \$158.00                  |
| 15  | Cable, VGA/with audio cable, 12 foot length, 12 foot VGA (with audio) cable, MHRA, male/male, Benchmark: Extron 26-490-03   | \$49.00                   |
| 16  | Cable, VGA/with audio cable, 25 foot length, 25 foot VGA (with audio) cable, MHRA, male/male, Benchmark: Extron 26-490-04   | \$69.00                   |
| 17  | Cable, VGA/with audio cable, 50 foot length, 50 foot VGA (with audio) cable, MHRA, male/male, Benchmark: Extron 26-490-08   | \$89.00                   |
| 18A | Projector, Overhead, 3000 lumens minimum Benchmark: 3M 1880   | \$173.00                  |
| 18B | Replacement Lamp for 3M 1880 or proposed model in Item # 18A  | \$12.00                   |
| 19  | Wireless Remote, Compact presentation tool, controls slides in any presentation or slide show software; includes a laser pointer, receiver, USB cable, PS/2 cable, & nylon carrying case. 100 feet range, CR2032 battery, 433 MHz Frequency Benchmark: Honeywell Street Smart Technology Power Presenter  | \$90.00                   |
| 20  | Matrix Mixer/Switcher and multi-channel digital audio signal processor w/ 2 QuickMedia inputs and outputs plus 5 sets of local AV inputs, gated microphone mixing, and 2 audio outputs sections each with discrete program and speech channels. Benchmark: Crestron QM-MD7X2, 7X2 QuickMedia Distribution Center  | \$1,900.00                |
| 21  | Touchpanel with flip top housing, 3.6" matrix color touchpanel, 16-bit lsys graphics, 320 x 240 resolution w/A/C outlet Benchmark: Crestron C2N-FT-TPS4, <del>3.2</del> 3.6" Flip Top Touchpanel Control Center   | \$1173.00 + \$6.00 EWF nt |

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| 22  | Cart Accessories: 3 outlet electrical assembly with cord wind bracket, For use with carts: three outlet electrical with 20 foot cord and cord wind bracket.<br>Benchmark: Da-Lite, E-3  | \$16.00  |
| 23  | Cart Accessories: 6 outlet surge protector, For use with carts: six outlet surge suppressor electrical with 12 foot long cord and cord wind bracket. Benchmark: Da-Lite, <del>E6-S2</del> E6-S2+  | \$26.00  |
| 24  | Interactive pen display, 21.3" high-resolution display and adjustable stand, features ExpressKeys and Touch Strips Benchmark: WACOM Cintiq 21UX   | \$2458.00 +<br>\$8.00 EWFnt  |
| 25A | Hideaway surface plate with VGA, audio, USB, and RS-232 connectivity, black<br>Benchmark: Extron HSA400   | \$499.00   |
| 25B | One USB to 4-pin Captive Screw Terminal Connector, One 3.5 mm Stereo Mini Jack to Solder Tabs<br>Black Extron #70-249-02  | \$59.00  |
| 25C | One 15-pin HD Female to Female Barrel Black Extron #70-101-11   | \$25.00  |
| 25D | One 9-pin D Male to Male Barrel Black Extron #70-102-12   | \$25.00  |
| 26  | Digital Wall Display Whiteboard; Supports VGA input, 1-Svideo and 1-Composite input.<br>Benchmark: 3M 9200IW  | \$7,889.00   |
| 27  | Air Projector wireless receiver to projection unit, multi-user benefits of integrated wireless such as mobility and multi-user access Benchmark: Komatsu KJ-100B AirProjector wireless receiver   | \$195.00   |
| 28  | Wireless Remote Presenter 2.4 GHz, RF (Prefer model: Interlink VP 6450 Presentation Pilot Pro)  | \$64.00  |
| 29  | Amplifier, 120 watts; works with 25v or 70v speaker distribution systems, 4 or 8 ohm, single channel: (Prefer model: TOA P-912 MK2)   | \$492.00   |
| 30  | Cart: Projection Carts, Footprint of 18"x24"; height of 26", preferably welded for strength.<br>Benchmark: Da-Lite, AV2-26  | \$68.00  |
| 31  | Cart: Projection Carts, Footprint of 18"x24"; height of 34". preferably welded for strength.<br>Benchmark: Da-Lite, AV2-34  | \$69.00  |
| 32  | Overhead Projector Bulbs: FXL   | \$13.00  |
| 33  | Overhead Projector Bulbs: EYB   | \$10.00  |
| 34  | Overhead Projector Bulbs: ENX   | \$12.00  |
| 35  | Overhead Projector Bulbs: EXR   | \$12.00  |
| 36  | Overhead Projector Bulbs: EHA   | \$19.00  |
| 37  | Control Module, Dual function IR panel for DVD/VCR input to be used in above faceplates, 4 space dual function IR control panel for DVD/VCR. Benchmark: Extron IRCM-DV+   | \$227.00   |
| 38  | Media Controller with built in IP Link, Standard options of 6 input push button control MLC206, with built in Ethernet control access. Benchmark: Extron, MLC226 IP   | \$915.00   |
| 39  | Lectern: Full specifications for Mesa Model: Marshall MLP 36, with the following features/options: Locking pocket doors, Locking rear access panel, LCD recessed monitor mount with plexiglass, Cut out for controller, Pullout keyboard, Cable reservoir, Medium Duty Drop Leaf shelf, Dimmable halogen light, Drawer UD2 from Middle Atlantic, Casters. <b>NOTE:</b> any added features or additional options not herein stated may be listed by proposer. On a separate page annotating this line number, proposer must list all part numbers and descriptions including per unit price. <b>Note: Does not include required rails for Middle Atlantic #UD2 drawer.</b>   | \$3,856.00   |
| 39a | Fixed rack rail kit for Middle Atlantic UD2 (required).   | \$94.00  |
| 40  | The SmartBox+ with Optional Keylock and Optional Mini Patch Points<br>The SmartBox+ (SLB-SBOX+) is wall mount designed for use with the SmartPanel and a VCR, DVD Player, or DVD Combo Unit. It may also be used independent of a control system as a secure VCR/DVD wall-mount. The drawer accommodates almost any available player. The folding deck provides a convenient place to rest a laptop or portable video source. With Hydraulic dampers and Security screws (bit included) deter theft. (Required Optional Item) An Optional keylock assembly is required to lock the VCR/DVD drawer for enhanced security (SLB-SBOX+Keylock) Below the SmartPanel, modular pass-throughs provide four connection points to attach video, computer or network cables using the (Required Optional Item) SLB-Mini patch points. | \$935.00<br>(SLB-SBOX+<br>\$865.00;<br>SLB-SBOX +<br>KEYLOCK<br>\$37.00;<br>SLB-MINI<br>\$33.00) |
| 41  | Decoder, Closed Caption, to be attached to LCD projector, in order to activate captioned line of screen. Benchmark: Link, <del>P85</del> PCD85 and AC Power Adapter #PWT-300  | \$185.00<br>(PCD85<br>\$168.00 +<br>PWT-300<br>\$17.00)  |

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| 42  | Document Camera /Visual Presenter, with USB 2.0 connector, DVI output, 30 frames per second motion, adjustable lens, and software upgrades available online.<br>Benchmark: Wolfvision , VZ-9  | \$4,814.00 |
| 43  | Portable LCD projector: 2500 lumens; Prefer Eiki LC-XB27N   | \$1,533.50 |
| 44  | Faceplate for Extron 206/226 Controller, Faceplate with no AAP (architectural adapter plates) opening. Benchmark: Extron <del>MLM-L</del> MLM-226L Note: Part number is not valid and does not match the description requested. Part number quoted is for the 226 controller only   | \$39.00    |
| 45  | Faceplate for Extron 206/226 Controller, Faceplate with one AAP (architectural adapter plates) opening; for a lectern mount. Benchmark: Extron <del>MLM-LAAP</del> MLM-226LAAP Note: Part number is not valid and does not match the description requested. Part number quoted is for the 226 controller only.  | \$44.00    |
| 46  | Faceplate for Extron 206/226 Controller, Faceplate with two AAP (architectural adapter plates) openings; for a rack mount. Benchmark: Extron <del>MLM-RAAP</del> UCM-RAAP   | \$50.00    |
| 47  | Replacement Lamp for Epson 760c: 170w UHE lamp  | \$385.00   |
| 48  | Replacement Lamp for Eiki LC-XB27N (200w3 UHP lamp) or Proposed Projector for Item number 43  | \$385.00   |
| 49A | LCD Projector - 3500 lumens, 800:1 contrast ratio: Prefer Hitachi <del>CP-X1200</del> CP-X605 (4000 lumens, 1000:1)   | \$3,436.00 |
| 49B | Replacement Lamp for Hitachi CP-x1200 or alternate proposed projector for Item 49A  | \$385.00   |
| 50  | 2 inch premium gaffers tape   | \$24.00    |
| 51  | Kensington Microsaver CUSTOM Security Locks   | \$41.50    |
| 52  | 3M Digital Easel #DE343   | \$725.00   |
| 53  | Mount for projector in order to hang it from the ceiling, 1-1/2" pipe coupler with tilt and roll, 360 degree yaw Benchmark: Premier Mounts, <del>PCB-864</del> PBC-864  | \$139.00   |
| 54  | Mounting bracket for Anchor AN 130 speakers. Benchmark: Anchor, SB-360P   | \$29.00    |
| 55  | Mounting plate, Architectural Adapter Plate mounting plate in 2 gang size. Benchmark: Extron AAP-102  | \$74.00    |
| 56  | Mounting plate, Architectural Adapter Plate mounting plate in 4 gang size. Benchmark: Extron AAP-104  | \$84.00    |
| 57  | Projector, LCD, 2500 lumens. Benchmark: 3M, <del>X68</del> 3M-2500 X62  | \$1,395.00 |
| 58  | Projector, LCD, 3200 lumens Benchmark: 3M, X75  | \$2,089.00 |
| 59  | Projector, LCD, 4500 lumens. Benchmark: 3M, X80   | \$3,999.00 |
| 60  | Projector Epson Powerlite <del>760c</del> 1710c   | \$1,473.00 |
| 61  | Projector, Overhead, 3600-4300 lumens output, inverted head design. Benchmark: 3M, 1895   | \$249.00   |
| 62  | Projector, Overhead, 2500-3000 lumens output. Benchmark: 3M, 1880   | \$173.00   |
| 63  | Replacement Lamp Kit for 3M X70 <del>X75</del> Benchmark: 3M LKX70-LKX75  | \$417.00   |
| 63a | Replacement Lamp Kit for 3M X75 Benchmark: 3M LKX75   | \$355.00   |
| 64  | Screen, Electric, Heavy duty concealed in the ceiling (recessed mount), Size 6'x8', Matte White finish. Benchmark: Da-Lite, Executive Electrol Video Format   | \$1,680.00 |
| 65  | Screen, Electric, Size 60"x80", Matte White finish. Benchmark: Da-Lite, Contour Electrol Video Format   | \$727.00   |
| 66  | Screen, Electric, Size 69"x92", Matte White finish. Benchmark: Da-Lite, Contour Electrol Video Format   | \$758.00   |
| 67  | Screen, Electric, Wall or ceiling mount, premium installation, Size 60"x80", Matte White finish<br>Benchmark: Da-Lite, Designer <del>Contour</del> Electrol Video Format  | \$505.00   |
| 68  | Screen, Electric, Wall or ceiling mount, premium installation, Size 69"x92", Matte White finish.<br>Benchmark: Da-Lite, Designer <del>Contour</del> Electrol Video Format   | \$520.00   |
| 69  | Screen, Manual, durable quality, Size 69"x92", Matte White finish Benchmark: Da-Lite, Model B w/CSR Video Format  | \$210.00   |
| 70  | Screen, Manual, durable quality. Benchmark: Da-Lite, Model B w/CSR, Video Format, Size 60"x80", Matte White finish  | \$192.00   |
| 71  | Screen, Manual, heavy duty quality, Size 60"x80", Matte White finish. Benchmark: Da-Lite, Model C w/CSR Video Format  | \$325.00   |
| 72  | Screen, Manual, heavy duty quality, Size 69"x92", Matte White finish Benchmark: Da-Lite, Model C w/CSR Video Format   | \$399.00   |
| 73  | Speaker (with built in voice reinforcement), 30 watt self powered speaker with built in UHF 16 channel wireless receiver, and choice of handheld wireless mic, or a body pack transmitter with a lapel mic, collar mic, or headband mic. Can be installed and wired to projector for full sound system, not just voice reinforcement. Benchmark: Anchor, AN-130BP | \$445.00   |

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| 74 | Speaker, 30 watt self powered speaker, without the voice reinforcement option.<br>Benchmark: Anchor, AN-130   | \$150.00                 |
| 75 | Speakers, Recessed ceiling mounted speaker with transformer; price must be per pair, to be used with larger amplifier, such as the Bogen. Benchmark: JBL, 26CT  | \$240.00<br>(\$120.00x2) |
| 76 | Speakers, Recessed ceiling mounted speaker with transformer; price must be per pair,<br>Benchmark: JBL, 24CT  | \$185.00<br>(\$92.50x2)  |
| 77 | Video and Audio Switcher with built in amplifier, Standard 406 switcher, with built in 20 watt amplifier, including microphone input. Switcher includes built in output to dual screens. Use JBL 24 CT speakers with this. Use for Installation on Section B, Scenario 2.,<br>Benchmark: Extron, MLS406MA | \$982.00                 |
| 78 | VGA Switcher with audio, Benchmark: Extron, MLS102 VGA  | \$335.00                 |
| 79 | Video Switcher, Preamp outputs, BNC RGB Outputs Benchmark: Extron, MLS406   | \$875.00                 |
| 80 | Wireless standard sized keyboard, optical mouse, and remote, Full sized wireless keyboard with traditional optical mouse and remote control device; effective up to 50 feet, RF. USB.<br>Benchmark: Interlink, Versa Point Communicator, VP641C   | \$84.00                  |
| 82 | Pen Display, 15" Interactive LCD display, Benchmark: Smart Technology Sympdoium <del>ID-250</del> ID-350  | \$1,575.00               |
| 83 | Hourly Labor rate for cabling installation and termination  | (\$95/hr)                |
| 84 | Hourly Labor rate for non fixed mounted installation, set up and configuration.   | (\$95/hr)                |
| 85 | Hourly Labor rate for basic and advanced programming for switchers and controllers  | (\$150/hr)               |
| 86 | Hourly Labor rate for equipment repair of "out of warranty" equipment.  | (\$95/hr)                |
| 87 | Hourly Labor rate for Onsite visits for consulting, physical inspections, estimating product or services.   | (\$95/hr)                |
| 88 | Hourly Labor rate for Preventative and Corrective maintenance of A/V equipment such as product or lens cleaning, convergence or lens focus adjustment, power supply/fliter cleaning, bulb replacement.  | (\$95/hr)                |